



**Performance  
Innovation  
Transport**  
Un groupe de FPIinnovations

# Training Program for Heavy Vehicles ECODRIVER

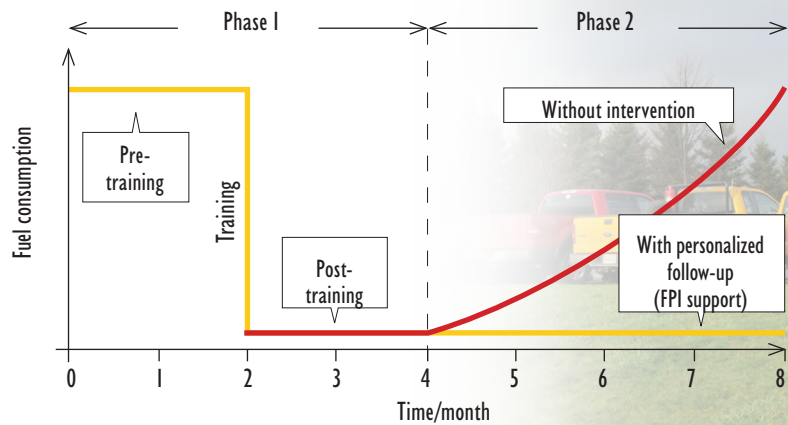
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Did you know that fuel consumption between two drivers in the same fleet could vary by as much as 30%?

PIT has shown that energy-efficient driving training can result in 15% fuel savings and GHG. But, these savings won't last if there is no follow-up system in place.

PIT has developed a two phase solution: first, it evaluates the impact of training on your fleet, and then, it offers you support to continue saving fuel.



### Phase I : Short-term pilot project

**Group: 20 drivers**

#### Results:

- Quantification of the percentage reduction in fuel consumption as a result of the training (both city and highway driving).
- Identification of the driving behaviors that improved and those that will require specific attention.

#### Predicted savings:

| Number of vehicles | Total annual fuel cost <sup>1</sup> | EcoDriver Savings (reduced fuel cost) <sup>2</sup> |
|--------------------|-------------------------------------|--|
| 50                 | \$780 000                           | \$78 000   |
| 100                | \$1 560 000                         | \$156 000  |
| 200                | \$3 120 000                         | \$312 000  |

<sup>1</sup> Based on 1.30 \$/L of fuel, 30 000 km/year, consumption of 40L/100km.

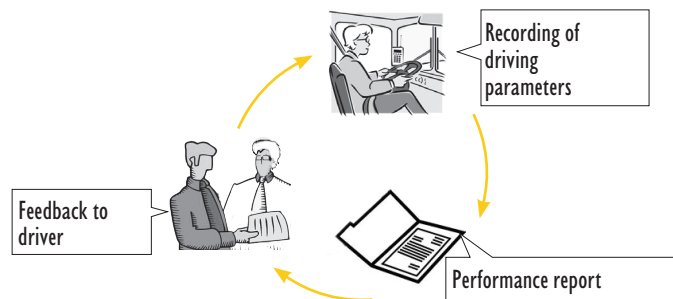
<sup>2</sup> Based on a saving of 10% thanks to EcoDriver.

### Phase 2: Implementation of the training for all drivers and subsequent activities

**Objective: To maximize and maintain the benefits of the training in the long term**

FPIinnovations can support you by implementing various solutions to prevent this erosion of the program's gains:

1. Regular training sessions (supplemental training and refresher courses);
2. Personalized monitoring of the results for each driver, including:



3. Incentive programs to motivate drivers to continue their efforts.

Contact us for more details and learn how our approach can be adapted to your needs:

514-782-4520

